

Summary

Highly motivated and results-oriented Retail Sales Associate with over 2 years of experience in providing exceptional customer service. Proven ability to exceed sales targets, build strong customer relationships, and support marketing initiatives. Seeking a challenging role where I can leverage my skills to contribute to the success of a reputable organization.

Skills

communication skills

Customer service

sales techniques

product knowledge

pos systems

visual merchandising

Education

MKBU

Bachelor of Commerce - Account and finance

Bhavangar, Gujarat

2022

GSHSEB

Commerce - Account

Bhavangar, Gujarat

2019

Experience

Aditya Birla Fashion Retail Limited

Retail Sales Associate

May 2023

Bhavangar

- Contributed to a team oriented work environment and supported colleagues in achieving shared goals.
- Utilized strong communication and interpersonal skills to build lasting relationships with clients, leading to repeat sales and high customer loyalty.
- Identified and met customer needs through active listening, personalized product recommendations, and tailored solutions.
- Adhered to all company policies, procedures, and ethical standards to maintain a professional and compliant work environment.

Aditya Birla Fashion Retail Limited

Apprenticeship

Aug 2022 - May 2023

- Participated in sales training and development programs to enhance knowledge and skills.
- Successfully onboarded and trained new sales associates.
- Effectively managed objections and handled customer concerns.
- Provided exceptional customer service, resolving issues and building longlasting relationships.

Certifications

- I am completed of CCC course was December 2020. I am expert of Microsoft Office and operating system.